



## AquaBounty Technologies, Inc. Announces Results for the Quarter and Nine Months Ended September 30, 2019

November 5, 2019

MAYNARD, Mass., Nov. 05, 2019 (GLOBE NEWSWIRE) -- AquaBounty Technologies, Inc. (NASDAQ: AQB) ("AquaBounty" or the "Company"), a land-based aquaculture company utilizing technology to enhance productivity and sustainability, announces the Company's financial results for the third quarter and nine months ended September 30, 2019.

### Financial and Operational Summary:

- Production volume of salmon at Indiana farm now at 77 metric tons;
- a marketing and communications agency was appointed to advance commercialization activities, including consumer research;
- net loss for the nine-month period ended September 30, 2019, increased to \$9.8 million from \$8.0 million in the corresponding period of the previous year, and net loss for the three-month period ended September 30, 2019, increased to \$3.0 million from \$2.7 million in the corresponding period of the previous year, due to increases in production operations, headcount, and legal fees in support of the U.S. Food and Drug Administration's (FDA) defense of their approval of AquAdvantage Salmon; and
- cash at September 30, 2019, was \$6.4 million (December 31, 2018: \$3.0 million).

Sylvia Wulf, Chief Executive Officer of AquaBounty, stated: "We are thrilled with the progress of our salmon at our Indiana farm. The fish are growing extremely well, and they look fantastic. A new batch of AquAdvantage Salmon eggs was recently received at the farm, and we now have three cohorts of fish in the water. Every day we move closer to our first harvests, which we expect to commence in June of next year."

"I am also pleased to welcome Angela M. Olsen to AquaBounty in her role as General Counsel. Her experience in regulatory affairs and business development will be integral to our international growth."

### About AquaBounty Technologies:

AquaBounty is a leader in the field of land-based aquaculture and the use of technology for improving its productivity and sustainability. The Company's objective is to ensure the availability of high-quality seafood to meet global consumer demand, while addressing critical production constraints in the most popular farmed species. For more information about AquaBounty, visit [www.aquabounty.com](http://www.aquabounty.com).

### Forward-Looking Statements:

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, each as amended. All statements other than statements of historical fact contained in this press release are forward-looking statements, including statements regarding the potential for and timing of the grow-out of our fish at our Indiana farm, the commercialization of our products, the harvest and sale of our fish, and our international growth. Forward-looking statements may be identified with words such as "will," "may," "expect," "plan," "anticipate," "upcoming," "believe," "estimate," or similar terminology, and the negative of these terms. Forward-looking statements are not promises or guarantees of future performance and are subject to a variety of risks and uncertainties, many of which are beyond our control, which could cause actual results to differ materially from those contemplated in these forward-looking statements. Forward-looking statements speak only as of the date hereof, and, except as required by law, we undertake no obligation to update or revise these forward-looking statements. For additional information regarding these and other risks faced by us, please refer to our public filings with the Securities and Exchange Commission ("SEC"), available on the Investors section of our website at [www.aquabounty.com](http://www.aquabounty.com) and on the SEC's website at [www.sec.gov](http://www.sec.gov).

### AquaBounty Technologies, Inc. Consolidated Balance Sheets (unaudited)

|                           | As of                 |                      |
|---------------------------|-----------------------|----------------------|
|                           | September 30,<br>2019 | December 31,<br>2018 |
| <b>Assets</b>             |                       |                      |
| Current assets:           |                       |                      |
| Cash and cash equivalents | \$ 6,412,921          | \$ 2,990,196         |
| Certificate of deposit    | 12,712                | 12,361               |

|   |    |            |    |            |
|---|----|------------|----|------------|
| Other receivables                         |    | 73,340     |    | 115,982    |
| Inventory                                 |    | 477,077    |    | 76,109     |
| Prepaid expenses and other current assets |    | 391,561    |    | 315,969    |
| Total current assets                      |    | 7,367,611  |    | 3,510,617  |
| Property, plant and equipment, net        |    | 24,780,705 |    | 23,716,768 |
| Right of use assets, net                  |    | 413,235    |    | —          |
| Definite-lived intangible assets, net     |    | 161,014    |    | 171,292    |
| Indefinite-lived intangible assets        |    | 191,800    |    | 191,800    |
| Other assets                              |    | 45,001     |    | 80,583     |
| Total assets                              | \$ | 32,959,366 | \$ | 27,671,060 |

#### Liabilities and stockholders' equity

##### Current liabilities:

|  |    |           |    |           |
|--|----|-----------|----|-----------|
| Accounts payable and accrued liabilities | \$ | 1,102,621 | \$ | 824,900   |
| Other current liabilities                |    | 61,315    |    | 20,423    |
| Current debt                             |    | 149,069   |    | 71,613    |
| Total current liabilities                |    | 1,313,005 |    | 916,936   |
| Long-term lease obligations              |    | 368,739   |    | —         |
| Long-term debt                           |    | 4,397,539 |    | 3,519,821 |
| Total liabilities                        |    | 6,079,283 |    | 4,436,757 |

##### Commitments and contingencies

##### Stockholders' equity:

|  |    |               |    |               |
|--|----|---------------|----|---------------|
| Common stock, \$0.001 par value, 50,000,000 shares authorized;<br>21,605,322 (2018: 15,098,837) shares outstanding |    | 21,605        |    | 15,099        |
| Additional paid-in capital   |    | 156,022,668   |    | 142,707,957   |
| Accumulated other comprehensive loss   |    | (440,738)     |    | (574,186)     |
| Accumulated deficit  |    | (128,723,452) |    | (118,914,567) |
| Total stockholders' equity   |    | 26,880,083    |    | 23,234,303    |
| Total liabilities and stockholders' equity   | \$ | 32,959,366    | \$ | 27,671,060    |

**AquaBounty Technologies, Inc.**  
**Consolidated Statements of Operations and Comprehensive Loss**  
**(unaudited)**

|                           | Three Months Ended |         | Nine Months Ended |           |
|---------------------------|--------------------|---------|-------------------|-----------|
|                           | September 30,      |         | September 30,     |           |
|                           | 2019               | 2018    | 2019              | 2018      |
| <b>Revenues</b>           |                    |         |                   |           |
| Product revenues          | \$                 | —       | \$                | 10,938    |
|                           |                    |         | \$                | 140,371   |
|                           |                    |         | \$                | 77,933    |
| <b>Costs and expenses</b> |                    |         |                   |           |
| Product costs             |                    | —       | 8,874             | 120,605   |
| Sales and marketing       | 206,256            | 64,971  | 381,637           | 222,999   |
| Research and development  | 446,582            | 804,758 | 1,923,512         | 2,663,397 |

|   |                       |                |                       |                |
|---|-----------------------|----------------|-----------------------|----------------|
| General and administrative                                      | <b>2,346,754</b>      | 1,852,362      | <b>7,489,622</b>      | 5,067,226      |
| Total costs and expenses  | <b>2,999,592</b>      | 2,730,965      | <b>9,915,376</b>      | 8,026,015      |
| <b>Operating loss</b>   | <b>(2,999,592)</b>    | (2,720,027)    | <b>(9,775,005)</b>    | (7,948,082)    |
| <b>Other income (expense)</b>                                   |                       |                |                       |                |
| Gain on disposal of equipment                                   | —                     | —              | <b>8,548</b>          | 11,745         |
| Interest expense  | <b>(17,933)</b>       | (5,169)        | <b>(45,483)</b>       | (15,854)       |
| Other income (expense), net                                     | <b>(697)</b>          | (1,832)        | <b>3,055</b>          | (5,773)        |
| Total other income (expense)                                    | <b>(18,630)</b>       | (7,001)        | <b>(33,880)</b>       | (9,882)        |
| <b>Net loss</b>   | <b>\$ (3,018,222)</b> | \$ (2,727,028) | <b>\$ (9,808,885)</b> | \$ (7,957,964) |
| <b>Other comprehensive income (loss):</b>                       |                       |                |                       |                |
| Foreign currency translation income (loss)                      | <b>(38,892)</b>       | 84,711         | <b>133,448</b>        | (113,218)      |
| Total other comprehensive income (loss)                         | <b>(38,892)</b>       | 84,711         | <b>133,448</b>        | (113,218)      |
| <b>Comprehensive loss</b>                                       | <b>\$ (3,057,114)</b> | \$ (2,642,317) | <b>\$ (9,675,437)</b> | \$ (8,071,182) |
| Basic and diluted net loss per share                            | <b>\$ (0.14)</b>      | \$ (0.21)      | <b>\$ (0.50)</b>      | \$ (0.64)      |
| Weighted average number of common shares -<br>basic and diluted | <b>21,604,072</b>     | 12,848,376     | <b>19,556,607</b>     | 12,528,995     |

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Source: AquaBounty Technologies, Inc.